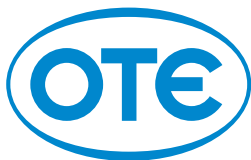


**OTE SA**



**Wholesale**

**General Directorate of  
Domestic Providers**



[www.otewholesale.gr](http://www.otewholesale.gr)

**Wholesale**




OTE Wholesale is OTE's National Wholesale Division, (General Directorate of Domestic Providers) which develops and provides services to Telecommunications Service Providers in Greece

Our goal is to provide state-of-the-art Telecommunications solutions so that we can be the top choice and main strategic partner of fixed and mobile Telecommunications Service Providers.

Our main goal is to provide top quality services capable of meeting the needs of Telecommunications Service Providers in a complex converging market environment, in conjunction with a modern Customer-oriented approach and top-level customer service.

### OTE Wholesale offers integrated and advantageous Telecommunications Services

- Broadband
- Network Infrastructure
- Access
- Data Transfer
- Network Interconnection
- Value Added Services



Our services can fully meet the special needs of Telecommunications Service Providers and those of their end-users.

#### **Broadband Services**

Broadband Services ensure top rate data transmission and continuous Internet access for end users, without costly investments, risks and delays for Telecommunications Service Providers.

#### **Local Loop Unbundling (LLU) Services**

Through access to the copper cable of OTE, a Telecommunications Service Provider can render a number of different services, by utilizing the relevant comparative advantages. Telecommunications Service Providers are then able to provide voice, double play (telephony and Internet access) as well as triple play (telephony, Internet access and TV) services.

#### **Collocation Services**

Such services enable Telecommunications Service Providers to install their telecommunications equipment in the especially designed buildings of the OTE Urban Centers, in order to have access to Local Loop Unbundling services. This is possible at low cost, taking advantage of the security, capabilities and extensive geographic coverage of the OTE network.

#### **Data Transfer Services**

Secure and fast transmission of telephone traffic and data via the OTE network, to meet your own needs and those of Telecommunications Service Providers' customers.

#### **Voice and Network Interconnection Services**

Such services enable Telecommunications Service Providers' customers to communicate with users of the OTE telecommunications network and other networks, and vice versa. They complement and expand the Telecommunications Service Providers' network everywhere.

#### **Value Added Services**

Value Added Services services maximize the potential of Telecommunications Service Providers, depending on the market and their own needs, and enable them to fully utilize their competitive advantages.

Our main goal is to provide top quality services and top-level customer service to meet all Telecommunications Service Providers' needs.

**Customer-oriented approach and top-level customer service**

#### **Reliability and Security**

Reliable network  
Technical support everywhere in Greece

#### **Advanced E-management**

Integrated Computer Systems  
Wholesale CRM


#### **Customer Service & Support**

Specialized Telecommunications Service Provider's **Key Account Managers**  
One Stop Shopping  
Single Bill  
Failure reporting center for Providers 24/7

Cost efficiency and New Opportunities for Investment and Development  
**Cost-oriented pricing and advantageous solutions for all**  
**Services focusing on the developments and custom needs of the market**

Ongoing information about our services in our website at [www.otewholesale.gr](http://www.otewholesale.gr)





OTE Wholesale constantly makes significant contribution towards the development of the Greek telecommunications market by:

- Creating new business opportunities
- Boosting fair competition
- Offering a variety of different choices to Telecommunications Service Providers and end-users, who are the ones enjoying benefits from lower prices and higher quality of services
- Cultivating a healthy and positive business environment that favors long-term, effective and efficient partnerships for all
- Contributing towards the expansion of Broadband access and the development of all Greek Rural areas.

**Always ready to meet the needs  
of Telecommunications providers,  
end-users and  
the Telecommunications market  
as a whole**



## **Making an Active Contribution towards the Development of the Telecommunications Market**



**Wholesale**

### Contact

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